**General**

* Language Basics
* Communication Skills
* Computer Basics & MS Office
* Email Etiquettes
* Time Management
* Professional Traits
* Negotiation skills
* Understanding Money
* Employee Safety
* Wellness and Work Life Balance

**Technical**

* Technical Basics
  + [MISSILE BASICS](http://www.innovate-electronics.com/asset/Tutorials/MISSILE%20BASICS.pdf)
* RF & MW
  + [RF Products and its applications](http://www.innovate-electronics.com/asset/Tutorials/RF%20Products%20and%20its%20applications.pdf)
  + [RF Introduction for NON Engineers](http://www.innovate-electronics.com/asset/Tutorials/RF_introduction%20for%20NON%20Engineers.pdf)
  + [Basic of RF & Microwave](http://www.innovate-electronics.com/asset/Tutorials/Basic%20of%20%20RF%20&%20Microwave.pdf)
  + [Filter Basics](http://www.innovate-electronics.com/asset/Tutorials/Filter%20basics%20.pdf)
  + [Seeker](http://www.innovate-electronics.com/asset/Tutorials/Seeker.pdf)
  + Antenna Basics
  + Types Of Antenna
  + Radio Proximity Fuses
* Test & Measurements
  + [T&M Basics](http://www.innovate-electronics.com/asset/Tutorials/T&M%20Basics.pdf)
  + [Load cell Application Test Guideline](http://www.innovate-electronics.com/asset/Tutorials/loadcell_application_test_guidelineapril.pdf)
* Speciality Materials
* Technical Proposal

**Finance & Commercial**

* Commercial
  + [Commercial Basics](http://www.innovate-electronics.com/asset/Tutorials/Commercial%20Basics.pdf)
  + Commercial Essential
* Offers & Order Processing
* Finance
* Objectives

**Marketing & Sales**

* Marketing & Sales
* Buyers
* Territory Management
* [Sales Process & Skill – KCQIPC](http://www.innovate-electronics.com/asset/Tutorials/SalesProcess&SkillTutorial.pdf)
* Key, Strategic & Target Account Management

**Leadership**

* Managers and Leaders